

# About us

## Who We are

webloyalty is a leading premium shopping programme provider, working with online & instore retailers internationally to help them build stronger, more profitable relationships with their customers.

## **Our mission**

We ensure our customers have market leading offers and we advertise these offers through multiple merchandising avenues on the website. Working with **over 4,500 merchants** across the globe, we negotiate deals and sell **marketing opportunities** to brands by creating promotional campaigns and initiatives along the whole year based on members and brand goals, specific targets, and placement performances.

### How we do it

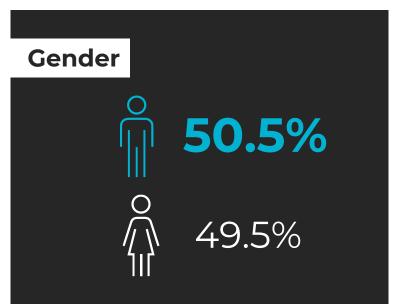
With our marketplace we **connect consumers to distinctive offers**,

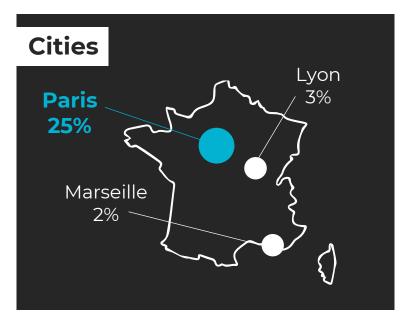
discounts, and **incentives** to generate revenue
for brands– all while offering to consumers the **best shopping experience**.

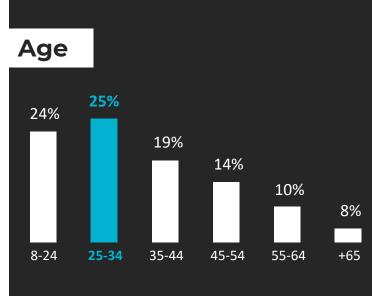


## Our Audience

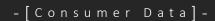
Connect your brand to Webloyatly's **curious**, **loyal**, and shopping driven audience who is constantly **seeking the best offers and deals**.













420K

Monthly active users 2021

434€

Average **spend** per Month

140€

Average **order** value

**3.1** 

Monthly average **order** frequency

1,000

Merchant partnership
Online

+20

Monthly **promotional** campaigns

+8%

Spent by members YoY: 2020 Vs 2021

+7%

**Orders** YoY: 2020 Vs 2021

+5%

**buyers** YoY: 2020 Vs 2021



**Exposure opportunities** 

Over **30 placements** available per month

**V**olume generation

Delivered a growth of **60% in sales** 

\*during promo period/depending on vertical

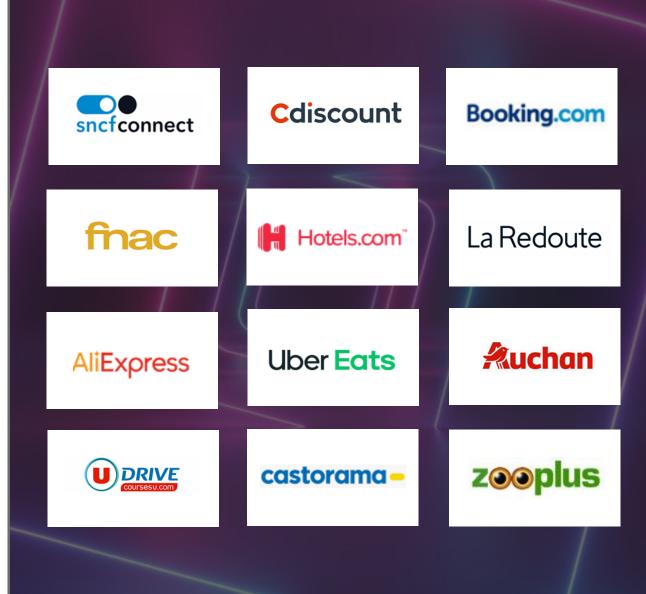
**Data driven insights** 

Data first approach to achieve **optimal** performance

**Engagement** 

Members saved over 150K€/month

\*extra commission funded by WL

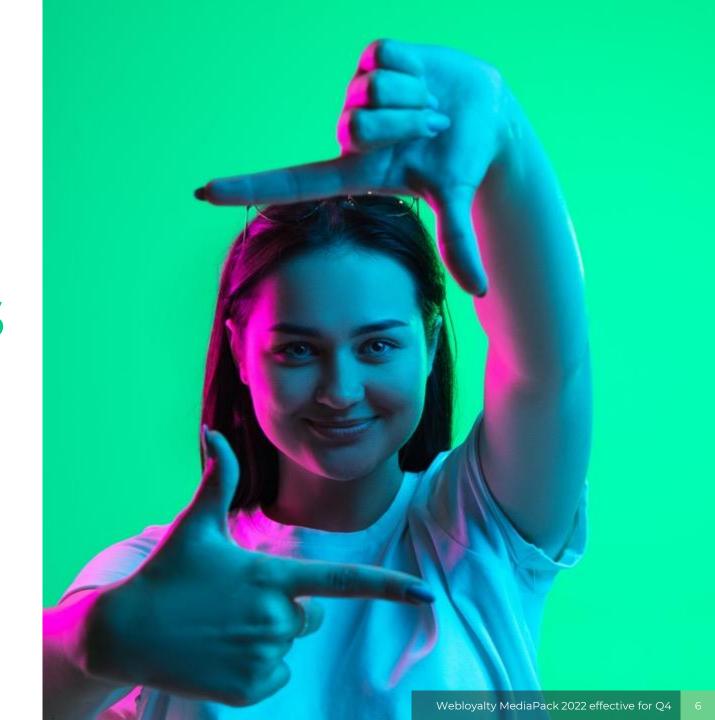




# **Exposure**opportunities

Boost your marketing with targeted campaigns with a variety of our premium placements

- Rotating premium placement
- Top offer placement
- Category placement
- Brand engagement page
- Social media placement
- Promotional email: dedicated or multi-brand





## **Key promotional**

dates Q4 France

## October

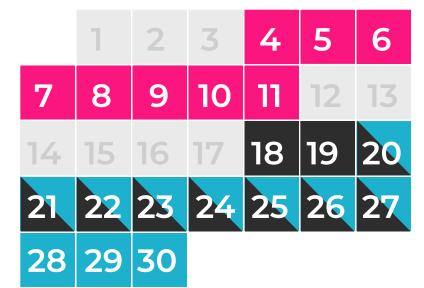
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## **November**



### December

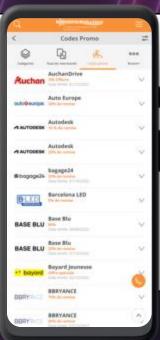
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12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

# Offer type opportunities

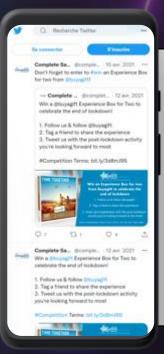
Online cashback



Voucher codes



Gifting/ Competitions



Position available

24 spots

per month

Reach

**60K** 

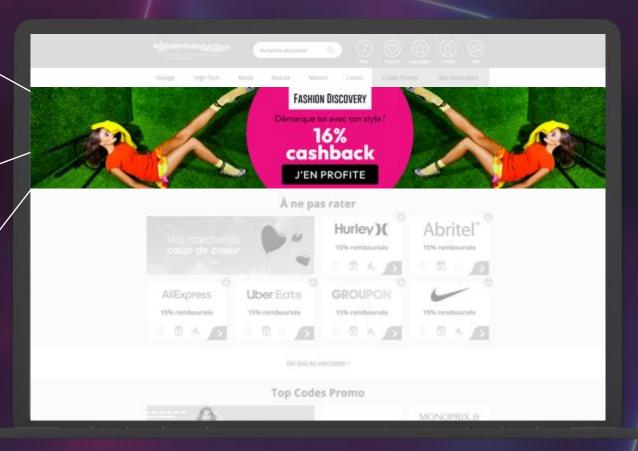
Impressions for 2 weeks

pricing

Negotiable

## **ROTATING PREMIUM PLACEMENT**

The **Premium Placement** option is our top seller. When purchasing on site, your brand will be featured at the top position of our Home Page which is the high traffic page.



Great for

Brand Awareness, Interest, Purchase

Duration 2 weeks

## Position available

32 spots

per month

Promotion Type

**50K** 

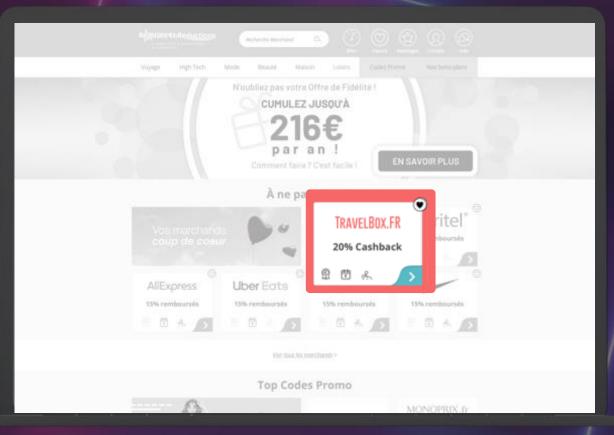
Impressions for 2 weeks

pricing

**Negotiable** 

## **TOP OFFER PLACEMENT**

If you've got a deal, an event, or promotion you want to share, the Homepage **Top Offers** gives you instant visibility on the Home Page of Remises & Réductions giving you exposure to thousands of visitors to the homepage each day.



Great fo

Increase brand interest, purchase

Duration

2 weeks

## **CATEGORY PLACEMENT**

If you've got a deal, an event, or promotion you want to share, the **Category Banner** provides an opportunity for good visibility - your promotion will be seen in the shopping vertical of your choice.

## 6 spots

Position available

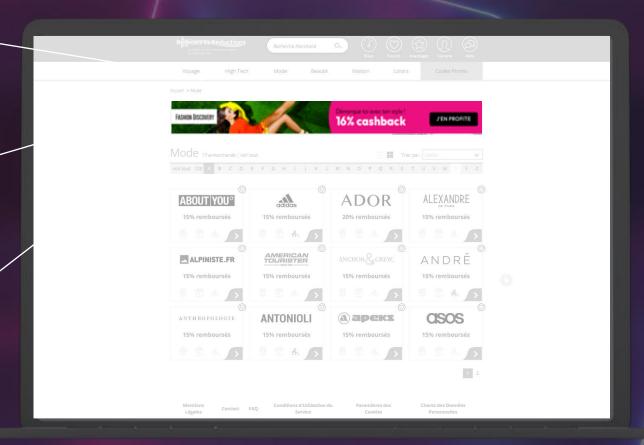
per month

Promotion Type

Long term campaign

pricing

Negotiable



Great for

Increase brand interest, awareness

Duration

1 month

## **BRAND ENGAGEMENT PAGE**

If you've got a deal, an event, or promotion you want to share, the Homepage **Top Offers** gives you instant visibility on the Home Page of Remises & Réductions giving you exposure to thousands of visitors to the homepage each day.

16 spots / 1 brand per event

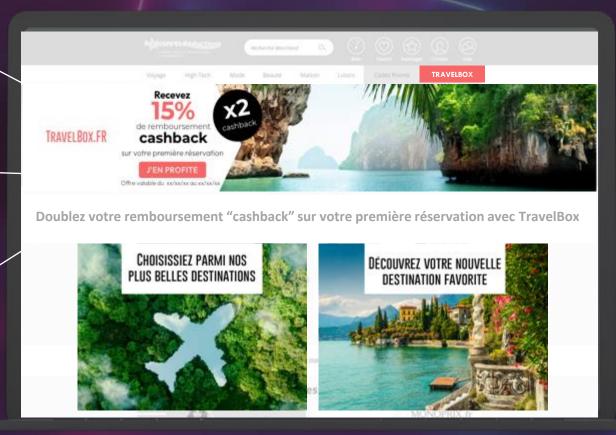
Position available

Promotion Type

Promote Products and Services

pricing

Negotiable



Great foi

Brand Awareness, Interest, Purchase

Duratio

2Weeks/

1 Month

## SOCIAL MEDIA PLACEMENT

Via **Blog Post** you have an opportunity to promote your brand to our Remises & Réductions community via banner, animated gifs, and screenshots. Option to also run competitions to help get members engaged with the brand.

Position available

per month

6 spots

## Promotion Type

Placement sold only on package

pricin

Negotiable



premium sur Remises et Réductions

### Great fo

Brand Awareness, Consideration, Purchase

Duratio

**One shot** 

## Position available

10 spots / 1 brand per month

Reach

49%

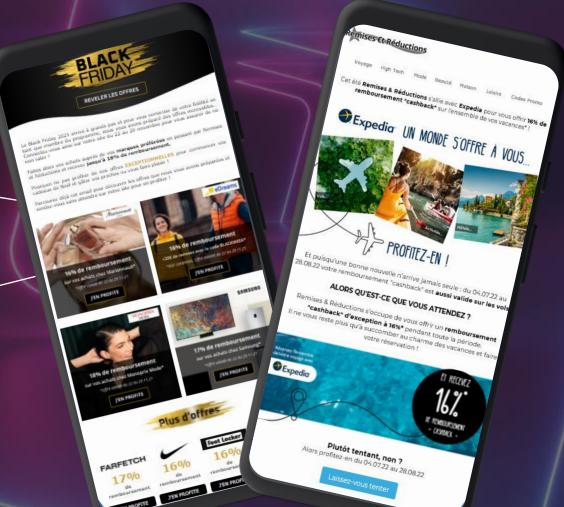
**Average Open Rate** 

pricing

Negotiable

## PROMOTIONAL EMAIL

Looking to get your brand directly in front of our growing email list? You can get a dedicated **solus**email or a spot in our **bi-weekly email** to feature your brand to our audience.



Great for

Brand Awareness, Interest, Consideration, Purchase

Duratior

**One shot** 



## **VERTICALS EXPOSURE PERFORMANCE GROWTH**

business cases



Placements:

- ► Premium Banner + Social Media Post
- ▶ 2 Weeks Exposure

Placements:

► Top offer

► 2 weeks Exposure



Fashion
+ 46%
Orders WoW

Placements:

▶ Premium banner + category
banner + social media post

▶ 2 weeks Exposure



### Placements:

- ► Premium Banner + Newsletter + category banner + social media post
- ▶ 2 Weeks Exposure

## SEGMENTED ENGAGEMENT

How Remises & Réductions can help brands driving incremental sales





- Increase usage in a targeted way
- Limit the offer to the number of redemptions (prizes)
- Increase New or Repeat purchases
- Create re-engagement







## What do our users say

Merci Remise et réductions, j'adore ce site car j'économise énormément d'argent en achetant directement avec le site partenaire de remise. 15% de remboursement à chaque achat c'est énorme pour moi. Donc je vous recommande....

Remises et Réductions member

«Le meilleur site de Cashback que j'ai utilisé! Achat comptabilisé, informations du paiement des avantages dans des délais rapides! Parfait!»

Remises et Réductions member

The relationship with Webloyalty has been always really good, clients are happy with this publisher and we always try to count on this partner when we launch a program or we want to

French Affiiate Network

optimize an existing ones.

« Un large choix d'enseignes qui s'étoffe au fur et à mesure ; des cashback intéressants et régulier. Une excellente manière de faire du shopping intelligent!

Remises et Réductions member





# **Custom Craft**

We craft custom integrated media plans based on brand KPIs, seasonality, campaign details, placements availability.

Get in touch with us!



SABRINA DI GIACOMO Senior Affiliate Specialist SE Markets



Product Content Specialist
SE Markets

SOPHIE FIGEAT

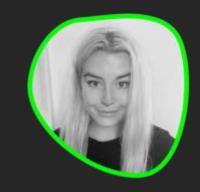
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